



**Lemna Environmental Technologies, Inc. (LET)** has been a technology leader in small, municipal wastewater solutions with a secondary focus in select industrial applications since the early 1980's. With a strong sales history, hundreds of installations across North America, and innovative technologies that meet or exceed customer requirements, LET is uniquely positioned for growth and broadening of our core product offering.

Lemna Environmental Technologies, Inc. of Vadnais Heights, MN is seeking an **Aftermarket & Field Service Manager** who will be responsible for overseeing field service activities and promoting aftermarket offerings and sales.

**Job Summary & Responsibilities:**

Candidate will provide aftermarket sales support and actively manage field installation advisory and commissioning. Primary tasks will include but are not limited to:

- Developing customer relationships and increasing aftermarket revenue via Lemna aftermarket offerings.
- Support operations with the implementation of current projects from installation through warranty including installation advisory, commissioning, and troubleshooting.
- Collaborate with sales to improve our competitive advantage in the marketplace and expand the aftermarket and service presence in North America.
- Visit client sites to understand client needs. Provide information required to secure new contracts.

This individual will be a key contributor to the sales and operations departments. They will be responsible for implementing projects in the field, increasing aftermarket revenues, and interfacing with clients.

They will also implement internal projects related to enhancement of the overall improvements and deliverables tied to company goals with direction for the Director of Operations.

**Job Requirements:**

- Two year or higher degree or certification in mechanical trade or engineering program
- Minimum 3 years of experience in related field
- Experience in wastewater treatment, water treatment, or environmental industry preferred
- Proficient in Microsoft Word, Excel, and Outlook required
- Demonstrated experience in data and document management
- Excellent organizational, verbal and written communication, and interpersonal skills
- Experience troubleshooting basic electric/motor/VFDs
- Ability to read and understand engineering drawings and plans
- Strong understanding of customers and ability to implement tactics to improve customer satisfaction
- Ability to work across departments to drive growth and efficiencies
- Travel required up to 80%

**Benefits & Compensation:**

- Competitive Salary
- Medical benefits including dental
- Insurance benefits including life insurance
- Retirement benefits including company matching
- Paid holidays, sick, and personal leave
- Flexible work